

## RECORDING PACKAGE PRICING

see page 3 for all features

Our Complete Recording and Production Package is priced at \$475.00

However, your cost can be much less or nothing at all based upon the amount of CDs you order.

If you order 50 to 74 CDs the fee is discounted to \$375.

**NO Recording and Production fee when you order 75 or more CDs.**

### PROGRAM 1 Group Purchase:

Your group purchases CDs in bulk, distributes them to those who ordered, and earns funds per the chart below.

If you order between 75 and 99 units, CDs cost \$16.00. You "break even".  
**YOUR PROFITS BEGIN WITH SALES OF 100 TOTAL UNITS.**

Total Quantity	Your Cost	Your Profit Based on \$16.00 Retail
30-49	\$16.00	\$475.00 fee, no profit
50-74	\$16.00	\$375.00 fee, no profit
75-99	\$16.00	breakeven, no fee, no profit
100-124	\$14.00	earn \$2.00 per CD / \$200.00 to \$248.00
125-149	\$13.00	earn \$3.00 per CD / \$375.00 to \$447.00
150-199	\$12.00	earn \$4.00 per CD / \$600.00 to \$796.00
200-299	\$10.00	earn \$6.00 per CD / \$1200.00 to \$1794.00
300-399	\$8.00	earn \$8.00 per CD / \$2400.00 to \$3192.00
400-499	\$7.00	earn \$9.00 per CD / \$3600.00 to \$4491.00
500-599	\$6.00	earn \$10.00 per CD / \$5000.00 to \$5990.00
600-1000	\$5.00	earn \$11.00 per CD / \$6600.00 to \$11000.00

CDs with full color on-disc print, four panel full color cardboard wallet, cello-wrapped

### PROGRAM 2 Individual Mail Out:

Soundwaves takes orders at your concert and mails CDs to each individual orderee.

Their cost is \$17.00 & \$4.00 shipping.

No money collected and nothing for you to do at concert.

An invoice will be sent with the CD to each orderee.

No fee charged to your group when orders total 75 CDs or more.

\$375 fee if less than 75 ordered, \$475 fee if less than 50 ordered.

#### OPTIONS

- Your recording can be a compilation of two or more concerts or sessions to produce a "best of" or "audio yearbook" collection of the year's recordings.
- Additional two hour recording sessions including studio mix & mastering and proof CD are \$395.
  - For Double CDs add \$5.00 each.
- Multi-track recording available: up to 16 trks add \$150 / 24 trks add \$200.
  - Additional Studio or On-Location Time billed at \$68 per hour. (\$17 per quarter hour)
- CD Reorders: Always available at same or lower price. Add reorder quantity to your original order quantity to find your accumulated total order, then use chart.

*We are honored to work with educators and would like to share some of their unsolicited comments that we have received....*

"Now aren't you just better than peanut butter and delicious dark chocolate ... all mixed together. I would recommend you folks to anybody and everybody." **Sandra Brown, Ashland Symphonic Youth Choir**

"Bravo on a great job for our students and our association."  
**Marcus Neiman**

"I just wanted to let you know how impressed I am with the quality of the recording you did for us at the OMEA. This is really excellent work, and I am happy with the sound of our ensemble. I know the room wasn't the greatest for performing, and certainly not for recording. Yet, you've produced a marvelous final product."  
**Dr. Patrick Reynolds, University of Dayton**

"It is very nice to know that there are businesses out there that care about the customer." **Matthew E. Benson, Parent**

"The quality of the product, combined with the professional demeanor of everyone associated with Soundwaves, creates a truly enjoyable working relationship." **Nancy Ditmer, The College of Wooster**

"Sound quality is impeccable, packaging is great."  
**Tim Mattis, Findlay High School Bands**

"We can always depend on your team for fast, high quality work."  
**William H. Caldwell, Central State University Chorus**

"It's Gorgeous! I just had to call you, couldn't wait, your work has always been so wonderful!"  
**Dr. Debbie Devore, Choir Director Revere High School Choirs**

"I'm thrilled out of my mind with the quality of your recordings. I've been buying conference recordings since 1971."  
**John Robson (retired teacher after 27 years), Dover Plains NY**

SCHEDULE A RECORDING... REQUEST INFORMATION...

ASK A QUESTION...

toll free 877-226-2567

4708 Surfside Drive  
Huron OH 44839

10-08



## Audio Services for Music Educators

Audio Recording On Location

CD & DVD Production & Packaging

MEtunes: our On-Line Music Catalog at [soundwaves.org](http://soundwaves.org)

(CDs and downloads of all genres & levels available for sale.)

Fundraising Programs

(Raise funds by selling your own CD's)

CD & DVD Duplication & Packaging

(Have us complete your Do-It-Yourself recording)

Audio Archiving & Restoration

(Put old recordings on CD)

Soundwaves "Recording Session Guides"

(Learn techniques for making great recordings)

Copyright Licensing Service

"We Keep It Legal For You"

toll free 877-226-2567

[www.soundwaves.org](http://www.soundwaves.org)

[mail@soundwaves.org](mailto:mail@soundwaves.org)

Member: ACDA, ASBDA, ASTA w/NSOA, CBDNA, MENC

Dear Music Educators,

Working closely with music educators for 19 years has given us some insight into the tools you need to do the wonderful work of developing musical sensibilities in young people. We're pleased to introduce several new and useful services designed especially for you.

Please explore this brochure along with our new website; we hope you enjoy and find them both useful. We are grateful to have worked with so many of you, and we renew our commitment to provide you with our very best service as you go about your important work.

## Audio Services

### METUNES: ON-LINE MUSIC CATALOG

To help you find recordings to study and play for your group's members we now offer the extensive Soundwaves Online Music Catalog™ at [www.soundwaves.org](http://www.soundwaves.org) where you can find and download all levels of standard and new music from student performances around the country.

### ON-LOCATION RECORDING

Soundwaves can record your concert or come to your school for a recording session. Either way your group will receive our best efforts in making CDs for your archives, your students, and their families. See center panel for details.

### PROFESSIONAL GRAPHICS

Our in-house graphics artist will design and layout your CD and inserts. We can take care of the design completely or work from a program, photo or artwork supplied by you. All CDs have direct on-disc full color printing and 4-panel full color cardboard wallets (extra panels available).

### EASY FUNDRAISING PROGRAM

Unlike other fundraisers it is not necessary for each member to sell dozens of items. Your group can generate profits with just one or two sales per member! To promote sales we supply customized order forms referring to your specific fundraising need. Soundwaves also provides cash awards to top sellers. Place your order after you determine your group's total sales. Order only the amount you need, no "left overs".

explore the music catalog  
at  
[www.soundwaves.org](http://www.soundwaves.org)

2.

## On-Location Recording Package one price includes these services

Soundwaves offers music educators a comprehensive program for professionally recording your band, choir, orchestra or ensemble including professionally packaged quality CDs without the high cost of travel and recording studio time.

- Digital stereo recording of your group at your facility. (Includes travel time and two consecutive hours of recording)
- Studio Post Production (up to 2 hours editing, mixing, and mastering for CD production)
- Pre-Production sample CD for Director (upon request)
- CD Duplication with full color on-disc imprinting.
- Custom Printed full color 4-panel cardboard CD wallets. Including your photo or graphic design, program, and students' names. Should you choose not to submit a photo or graphics we can design your packaging at no extra charge.
- All Fundraising Materials. Two types of customized order forms: one for each member to take orders before the concert (includes Cash Award Incentive Program) and one distributed to guests at your concert.
- CD Sales Contest: Every student receives a coupon for one download from METunes, Soundwaves on-line music free catalog. Students who sell 5 CDs receive \$20 cash prize, Student selling most CDs (at least 10) receives \$50 cash grand prize.
- We process and pay for mechanical licenses required for copyrighted material used on your CDs.
- Five Complimentary CDs for directors, plus one for your school library each time you record with us.

## D.I.Y. Recording

If you are doing your own recording we can help you with copyright licenses, graphic design and packaging.

We can also edit and "master" your recordings to make them sound even better. Just call or email us to see how we can help you complete your CD project.

toll free (877) 226-2567

3.

## Why Record with Soundwaves

- Your CD can be a great teaching tool. You and your students can listen to and analyze your own performances. They'll be able to hear the subtleties of tone, balance, and other musical issues you've been teaching.
- The process of professionally recording your group with Soundwaves can elevate the caliber of your members' musicianship, enhance their confidence and self-esteem, and add excitement to their music studies.
- You can use your great sounding CDs for auditions or to enter contests.
- Your CDs can serve as a new and easy fundraiser. Cash prizes for students, and hundreds of dollars for your department. (see Profit Chart p.5)
- No up front costs! Purchase only what you pre-sell, no payment until delivery. Or, have us do all the CD mailing & billing to individual families.
- We process and pay for all mechanical licenses of copyrighted material assuring that your CD project is completely legal.

You and your members have worked hard preparing pieces for your performance. We can capture your music in a pristine quality recording that can raise funds for your group and be a life-long keepsake for you, your members, and your audiences. Please call or visit us online for more information, references, testimonials, or to schedule a recording.

## Copyright Services

If you are making recordings be aware that, legally, you are allowed to make only one copy for use in the classroom without being required to obtain and pay copyright license fees. If you plan to duplicate CDs for your students it is necessary for you to obtain and pay mechanical license fees to the copyright holder, composer, and arranger of each piece you record.

Licenses are required even if you don't plan on making a profit. Free CDs still require licenses.

For over a decade Soundwaves has been obtaining and paying mechanical licenses as required by law when recording copyrighted material. Your recording project will be completely legal.

If you are doing your own recording we can produce your CDs for you and process your paperwork for the copyrighted material you use.

4.